
Market Specialist-Cosmetics

Description

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Independent Chemical Corporation, a distributor of specialty and commodity cosmetic ingredients seeks an individual to manage and expand our line of cosmetic offerings.

Responsibilities will include: Manage & shape cosmetic ingredient product line, and answer technical questions, Manage vendors/pricing to support sales activities to meet vendor/company/customer needs, Liason with new suppliers to create and expand product offerings in target areas, train outside sales staff in new technologies, maintain contacts with office accounts and solicit new accounts via phone, and directly manage and visit up to 4 key accounts for sale/technical.

Ideal candidate will have 5+ years of cosmetic formulation experience in cream-lotions or shampoo, and be self motivated, and position will be 80% internal, in our Queens, NY office, with some local travel and infrequent vendor travel. Contact: Jonathan@independentchemical.com.