



Technical Sales Support Rep

Dr. Paul Lohmann, Inc. the US entity of the German manufacturer of specialty mineral salts for the nutrition, food, cosmetic, personal care and pharmaceutical industries and has an immediate full time position open in Technical Sales Support in Islandia, New York.

We offer a competitive salary and excellent benefits package.

RESPONSIBILITIES AND FUNCTIONS:

- Train with office staff and management for 6 – 12 months to gain a complete understanding of our company, industry, customers and markets
- Research existing and potential customers and markets
- Support and coordinate product documentation
- Follow up on samples to determine the progress of customer projects
- Support internal projects such as new product developments, product adaptations and introductions of administrative systems
- Participate in trade shows (travel required) and follow up on leads afterward
- Develop interpersonal skills with the ultimate goal of a position in outside sales and handling your own customer base

REQUIREMENTS:

- Degree in Science (biology, chemistry, food science, cosmetic science, etc.)
- Entry level to 2 years experience as a Technologist, R&D technician or formulator in a related industry
- College Level Math aptitude
- Proficient use of MS Office and internet applications
- Bilingual (English/Spanish) preferred
- Excellent organizational, problem solving and reporting skills
- Out-going, engaging and dynamic personality
- Valid driver's license, own automobile and auto insurance a MUST

Please forward your cover letter and resume for consideration to:

Employment@lohmann-inc.com

Please also check out our website:

<http://www.lohmann-inc.com>