



2009

Seppic Inc.  
30 Two Bridges Road, Suite 210  
Fairfield, New Jersey 07004  
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SEPPIC Inc. a leading Global Specialty Ingredients supplier has an immediate opportunity for an Entry Level Sales Specialist for our East Coast Territory.

Responsibilities include;

- Managing existing territory sales and the promotion of specialty ingredients to the Personal Care industry.
- Working closely with local Sales Manager, developing and maintaining customer relationships including R&D and purchasing and providing all aspects of technical support to new and existing customers.
- Generate monthly sales reports, contribute to budgeting and forecasting.
- Coordinate and participate in local and national industry shows.

The sales territory covers the East Coast with a focus in the NY/New England and Florida regions and is based in our Fairfield NJ office. The requirements are a BS in chemistry, biology or related field, 2-4 years of Personal Care industry related sales experience, or related R&D experience.

The successful candidate will be dynamic, motivated and independent with the ability to self manage their time as well as the ability to be an international team player. Travel is a must. Applicant must have the ability to juggle several priorities simultaneously with excellent communication and negotiation skills. . Applicant must be proficient on the computer. Position provides competitive wages/ bonus and benefits packages, company car as well as the backing of our NJ Sales Office, Delaware Customer Training Lab and full R&D in France. If interested please forward your resume and salary history to [pcseppicinc@airliquide.com](mailto:pcseppicinc@airliquide.com).