

## PERFORMANCE MATERIALS

DKSH The number 1 market expansion service company in and for Asia, has an immediate opening for a Sales Representative.

The position is responsible for:

- working out of the NJ office, will have East Coast account responsibilities
- Building and maintain relationships with new and existing customers
- Thorough knowledge of DKSH product line
- Frequent visits to R&D Chemists as well as purchasing agents.
- Provide all aspects of technical support to new and existing customers.
- Participation in industry trade shows.

The successful candidate will possess a B.S. in science. Approx 1-4 years related sales experience in the personal care industry; or equivalent combination of education and experience. A strong background in the Personal Care Industry along with a market familiarity and excellent communications skills is required.

DKSH generates annual gross revenues of more than CHF 8,700 million and employs over 22,000 specialized staff incorporating no less than 48 nationalities. We operate in 35 countries through a coordinated network of 440 business locations across Asia and another 15 in Europe and the Americas

Reply by résumé with salary requirements to:

DKSH North America  
100 Stierli Ct Suite 100, Mt Arlington NJ 07856; or  
fax to (973) 810-5516; or e-mail to [info.us@dksh.com](mailto:info.us@dksh.com)