



COPTIS is the leading provider of Cosmetic R&D software solutions, based in US and Europe. We are concentrated a 100% in providing an integrated system to manage Formulation development, Track regulatory information and manage raw materials, specifically for cosmetic companies. We have helped companies improve their performance and increase productivity in their R&D labs.

Coptis is looking for a highly motivated Technical Sales Representative to join the team.
Located in Harrison, NY

Description:

- Provide technical sales to US; promote products to establish new opportunities
- Put significant efforts into developing new accounts by establishing relationships with prospects either by calling or visiting R&D centers
- Provide onsite or online Demonstrations of the product
- Participate in training as required
- Provide reports accordingly
- Assist customers with questions or requirements
- Represent COPTIS and its products at trade shows, conferences and scientific symposiums

Qualifications:

- Bachelor's Degree or equivalent work experience.
- Prefer minimum 2 years related industry (personal care) experience
- Excellent presentation and sales skills.
- Strong people skills and the ability independently
- Dedication to customer service/satisfaction
- Proficient computer skills
- Knowledge of Spanish a plus

We offer:

- Competitive base salary + Full benefits + Results driven commission
- Car allowance
- On-going training

Please email your resume to anne.karagoz@coptis.com if you are interested in this challenge.



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